



Antiques Insider Advisor

MAGNUSSON

Estate Sales

&

Auction Services

- Estate Sales
- Auctions
- Clean-outs
- Appraisals
- eBay Consignments

~ Specialists In ~

- Antiques
- Art
- Silver
- Ceramics
- Jewelry
- Collections
- Home Contents



Certified, Experienced,
Compassionate Appraisers

Serving the needs of the client in the most appropriate and profitable fashion utilizing the local, regional, national, and international auction, estate sale, internet or private sale methods.

Happy New Year

It's Going to be an Exciting Year!

SPRING SALES FILLING UP

Last year, we helped our clients sell \$1,000,000 worth of art, antiques, and "stuff". We've got the most interesting job on the planet and look forward to seeing what the future holds. Our clients have become like family and we are continually amazed at the quantity (and quality) of referrals that they send our way. Thank you.



Fine Art Investment, Part 1

Contemporary and Modern art are the hottest of markets with prices soaring over the past several years. Untrained "outsider" artists are selling well, also. Prices are being driven by, not only ultra-rich collectors, but, young people, art investment firms, or banks interested in speculative investing. Tastes have changed since the 80's when decor featured chintz, Impression, and Victoriana. Those items have become very affordable.

How do you know what to buy or sell? Develop your eye by looking at the best examples of whatever you're interested in and reading the trade publications, auction catalogs, and books. (Barnes & Noble or the Strand (NYC) usually have a good supply). Visit museums and galleries. Talk to dealers, appraisers, and museum docents. Buy the absolute best you can afford. Buy what you love and you can always sell what you've become bored with or want to upgrade from. Great examples will usually pay for themselves.

If you have any questions please feel free to contact us at:

973.884.2466

or visit us on the web at:

www.PPCAppraisals.com

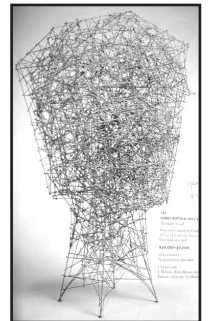
January is Americana Month in New York

Recommended Visits:

The American Show
Antiques at the Armory
American Folk Art Museum
Winter Antiques Show
NY Ceramics Fair

Contemporary Art: Recent Sales

Head
Harry Bertoia
Sold September '05
\$52,000



Stylized Bust of Woman
Franz Hagenauer
Sold October '05
\$10,000

